



## Vacancy in sales team

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**From: Mr. Joost Koedooder, Managing Director ([joostkoedooder@yahoo.com](mailto:joostkoedooder@yahoo.com))**

Koedooder trolleys is an innovative company in designing and manufacturing trolleys for hotels, hospitals, restaurants and industrial plants. Our products are sold to clients in SEA region.

As mechanical engineers, we strongly believe in the big benefits when processes and operations are being improved and become more efficient. We help our clients by designing and making a wide variety of equipment, beautifully designed, simple to use and extremely user-friendly, for this exact purpose. Our engineering department constantly improves our products because of the direct contact with our respected clients. Everything we sell is made in our factory using modern CNC machinery.

It is obvious that quality plays a crucial role in our products. The last thing our clients want is that things fall apart! We therefore challenge ourselves by giving a 5 years limited warranty on all products we make by ourselves. By doing so, we are able to provide big value for money to our clients and we will never let them down!

### SALES VACANCY

Within our sales team we have vacancy for independent sales representative in our hotel business. You need to organize the leads to follow, make schedules to visit the clients, make quotations in cooperation with our engineering department and last but for sure not least...close the deal. As you need to contact top management and owners from 5 star hotels you must look representative and mature. As this is a multinational environment it is essential that you can speak and write in English and Thai language. If you are coming out of the hotel business this will be an advantage. We ask at least a number of years experience in sales in the same or similar business with proven results. It is not essential to have an engineering education but It is important that you are interested in the processes that are going on in a hotel, like housekeeping, laundry, front desk and food and beverage operations.

You need to be enthusiastic, persistent, ambitious and focused on results. A lot of traveling is necessary to have contact with the clients who are mainly located in Bangkok, Phuket,



Krabi, Hua-Hin and Samui. Also traveling to Singapore, Hongkong, Vietnam and Malaysia will be required some times. You report direct to the Managing Director.

We offer a reasonable salary with a very attractive bonus system linked with the sales results.