# **PERSONAL**

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Date of Birth : 22-07-1988 Nationality : Dutch

# Nationality :



I am a highly motivated person who aspires to a career in international relations, international development, and/or diplomacy. To achieve this goal I am pursuing a Master's degree in International Relations. As further preparation for work in international settings I moved to Thailand from the Netherlands four years ago. I greatly enjoy getting to know different cultures and am inspired by experiencing different political and cultural perspectives. I am particularly interested in regionalization and globalization, and want to contribute in some small way to human development and peace by building bridges between different countries and regions.

# **EDUCATION**

## Master of Arts in International Relations

Webster University (Bangkok Campus)

2015 – March 2017 (projected graduation)

- Current GPA: 3.53
- Internship at Khon Kaen University, Thailand
- Asian Area Studies was a course I was particular interested in, which I concluded with a -A
- Study abroad term to Leiden, Netherlands which allows me to attend special seminars in The Hague organized by Webster University to visit the ICJ, ICC, Special Tribunal of Libanon and Eurojust.
- Extra Curricular: Chartering President of Rotaract Club of Webster University Bangkok,under sponsorship by Rotary Club of Bangkapi.

# **Exchange Program International Business**

Rangsit University (Thailand) August 2012 – December 2012

# **HBO Financial Service Management (Bachelor Study)**

Hogeschool Arnhem en Nijmegen (Arnhem Business School) 2010 – 2015

- Thesis on cloud-based CRM-Systems. Written for BTS Property Group in Bangkok, Thailand

MBO Bank- en Verzekeringswezen (Vocational education in Banking and insurance)

Graafschap College in Doetinchem

2007 - 2010

## **WORK EXPERIENCE**

October 2015 – December 2016: Managing Partner

Pung Pong Thailand,

Bangkok, Thailand

Was intended to serve as the gateway for Thailand's online shoppers to access and purchase reputable, mid to high end labels from around the globe. Established in 2015, the company was created in recognition of Thai consumers' appetite and love for Western and global brands. This project was terminated in the end of 2016, due Thai law and regulations not allowing us to operate our business model.

- Supervised Website creation
- Negotiated terms with the Thailand Board of Investment (BOI)
- Managed contracts and contacts with suppliers
- Raised capital from venture capitalists
- Created business plan with prognoses and expenses

# 2013 - 2015: Sales Executive

BTS Property Group, Bangkok, Thailand

BTS Property Group is a real estate investment consultant and brokerage firm established in Bangkok, Thailand.

- Wrote my bachelor thesis for BTS, researching the best CRM system for the company and afterwards implemented it
- Advised foreign clients on the Thai real estate market
- Created dedicated websites for special marketing purposes on focussed real estate projects

# 2007 - 2013: Managerial Cafe Business

VBV De Graafschap BV

Doetinchem, The Netherlands

De Graafschap is a professional football club. It was formed on 1 February 1954 and they play their home games at the De Vijverberg stadium. The club has remained a semi-permanent fixture in the Eredivisie (top league).

Co-managed the food and beverage during matches and events in the business club. During a
football match huge amount of guest needs to be served in a delicate way in a brief timeframe. I
supervised this in my department with hundreds of VIP guests.

### 2009 – 2012: Sales Service Adviser

Rabobank Graafschap-Noord

Zuthpen, The Netherlands

Rabobank Group is an international financial services provider operating on the basis of cooperative principles. It offers retail banking, wholesale banking, asset management, leasing and real estate services.

- Performed a marketing research which lead to a change in their online marketing strategy. This took place at the local Rabobank Graafschap-Noord. Hereby, I made them realize the importance of synergy between offline and online marketing.
- Advised clients on private banking services

# April 2009 – July 2009: Internship Bank and Insurances

Hunting Assurantiën

Doetinchem, The Netherlands

The company was an advisory firm for banking and insurance products, specialized in mortgages and risk management.

- Selling private insurances like travel, car, motorbike, health etc.
- Handling incoming damage reports by mail and phone

# 2007 – 2007: Government Administrative Assistant

Tax and Customs administration,

Doetinchem. The Netherlands

Part of the Ministry of Finance, it is responsible for supervising the import, export and transit of goods, detecting fiscal, economic and financial fraud, levying and collecting taxes, and paying out income-related benefits for child care, rent and health care.

- Handling incoming subsidy request for the government regarding parents day-care support for their children. Having full authorisation to grant it to the applicant or deny the application.

#### 2007 – 2012: **General Assistant**

Morssinkhof Bouw BV.

Borculo/Enschede, The Netherlands

Construction company with two branches. Where Enschede mainly focused on development and new construction, did Borculo focus on renovations of existing constructions.

- Personal assistant to the general manager of the Borculo branch, he involved me with every aspect of the company. From attending acquisition talks, to price negotiations till purchasing and procurements. Very inspirational period of my life.

### SKILLS

#### General Skills:

- Interpersonal skills
- Very good team player
- Good listening skills
- Emotionally intelligent and self-aware.
- Proactive and motivated.

## Computer Skills:

- Office applications (Word, Excel, PowerPoint, Access, Outlook)
- Windows XP/Vista/7/10
- CRM research and implementation (Netsuite, SalesForce, Siebel, Solve360, Sugar, Zoho)

### Language Competences:

- Dutch native-speaker
- English near-native
- German intermediate level
- Thai basic communication skills (currently attending courses for reading and writing)

#### **COURSES AND OTHER EDUCATION**

Act on Financial Supervision diplomas in: WFT Basics, WFT Damage Private Individuals, WFT Damage Companies, WFT Consumer Credit, WFT Mortgages and WFT Investment.

# OTHER INTEREST

One of my biggest interest, outside my career aspirations, is to keep traveling the world. To get involved with different cultures and religions is enriching my views to understand the world better.